



**Information Network of Kansas
Board of Directors**

Kansas Information Consortium
General Manager's Status and Financial Report

Month ending April 30, 2007

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For the month ending April 30, 2007

*Attachments following end of report**

Executive Summary

Kansas.gov had a very busy month in April. Several items of note include:

~ The INK Board of Directors graciously approved a two-year contract extension for the Network Manager at the April 5, 2007 meeting. KIC is honored to continue this successful partnership with INK and looks forward to many more great years.

~ Kansas WebFile, the Kansas Department of Revenue's state tax filing system, wrapped up the filing deadline on April 17. Kansas.gov processed **61,795 filings** on behalf of Secretary Wagnon's agency. This is an increase of **23%** over last year's submissions.

~ The Secretary of State's Annual Report filing ended April 17. The portal processed **21,218 filings** on behalf of Secretary Thornburgh's agency. This is an increase of **26%** over last year's submissions.

~ Our primary focus has been on the state portal redesign, slated for launch on May 30, 2007. We are gearing up for the 2007 Best of the Web competition in June. The site focuses on strength in usability and a unique and forward-thinking design. The new site will allow users to reach nearly all content with "one click" utilizing a variety of technologies. User testing is slated for early May.

~ The Kansas Corporation Commission (KCC) is our first KanPay Express Service partner. KanPay Express is our new self-service payment processor for state agencies. KCC has created a service for a conference registration. We are expecting more entities to begin using this new service in the near future.

~ Lyon County launched online court records services this month. This was the first county in the new system, and we have many more lined up behind it. The goal is to have all 105 Kansas counties online this year.

~ INK continued its sponsorship opportunity with KPTS promotional spots for Kansas.gov. The spots will air through the end of 2007.

~ The marketing and customer service team has been working diligently to implement the subscriber billing changes scheduled for June 2007. Emails have been distributed to subscribers, content notifications have been made on the Subscriber Center, and communication will continue to ensure a smooth transition.

Over the next few months, we look forward to launching many new county courts services as well as the launch of the new portal.

Please contact me if you have any questions at 785.296.5275 or via email at lisa@ink.org.

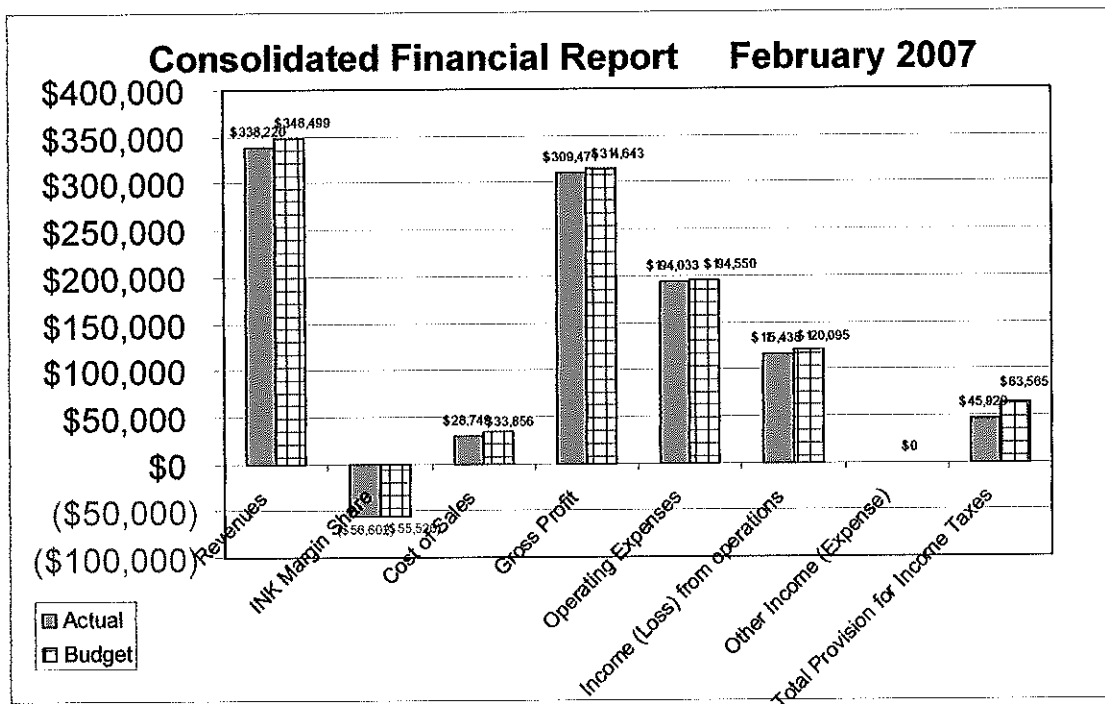
Respectfully Submitted,

Lisa R. Counts

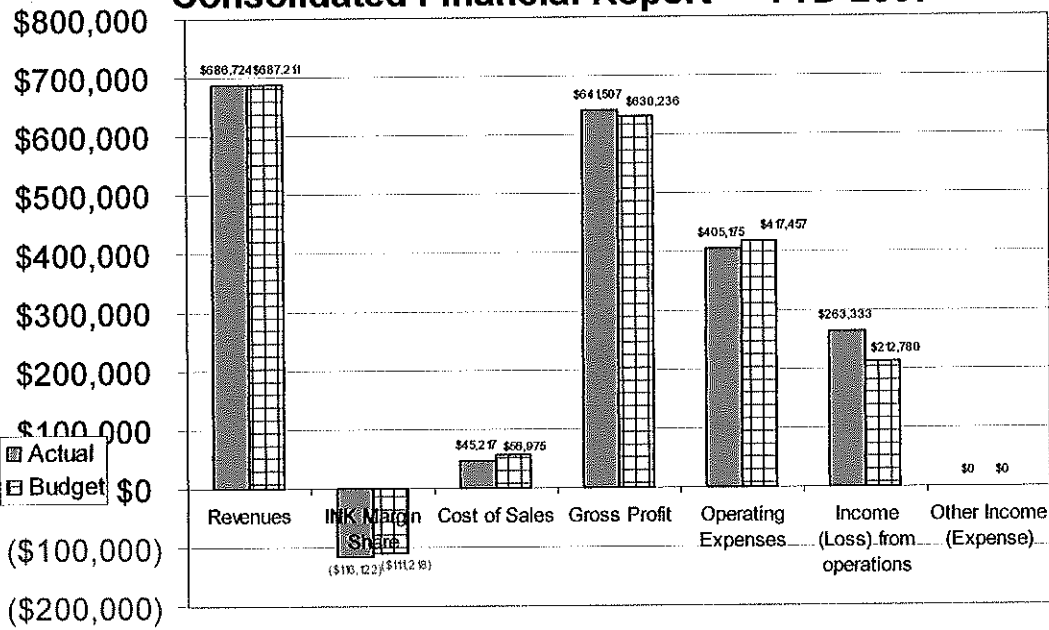
Lisa R. Counts, General Manager

Financials

CONSOLIDATED FINANCIAL REPORT								
Kansas Information Consortium, Inc.								
-unaudited report-								
	February-07	02/2007 Budget	Variance %	February-06	YTD 2007	YTD Budget	Variance %	YTD 2006
Revenues	\$338,220	\$348,499	-3%	\$294,467	\$686,724	\$687,211	0%	\$611,221
INK Margin Share	(\$56,602)	(\$55,526)	2%	(\$49,738)	(\$116,122)	(\$111,218)	4%	(\$102,881)
Cost of Sales	\$28,749	\$33,856	-15%	\$18,138	\$45,217	\$56,975	-21%	\$39,482
Gross Profit	\$309,471	\$314,643	-2%	276,329	\$641,507	\$630,236	2%	\$571,739
Operating Expenses	\$194,033	\$194,550	0%	\$173,583	\$405,175	\$417,457	-3%	\$295,293
Income (Loss) from operations	\$115,438	\$120,095	-4%	\$102,746	\$263,333	\$212,780	24%	\$276,445
Other Income (Expense)		\$0	0%	\$0	\$0	\$0	0%	\$0
Total Provision for Income Taxes	\$45,929	\$63,565	-28%	\$38,829	\$94,033	\$116,468	-19%	\$109,968
Net Income (Loss)	\$69,509	\$56,530	23%	\$63,917	\$142,300	\$96,312	48%	\$166,477



Consolidated Financial Report YTD 2007



DRAFT INFORMATION - March 2007		
Kansas Information Consortium, Inc.		
	March-07	YTD 2007
Revenues		
Batch Revenue	\$ 376,411	\$ 1,165,948
Interactive Revenue	\$ 1,622,898	\$ 2,811,670

New Service Requests & Contracts for Approval

Service Requests

Date Proposed: May 3, 2007

Request Number: 01-2007

Rate Period: 1/1/2007 to 12/31/2007

Summary:

In concurrence with the Information Network of Kansas (INK) Enabling Statute, Bylaws, General Policies and Principals, Network Manager RFP and Network Manager Contract, the Kansas Information Consortium, Inc. (KIC) being so authorized as the Information Network of Kansas Network Manager (INKNM) does request that the Board of Directors of the Information Network of Kansas consider to approve and authorize the INKNM to create, implement and offer to the public the INK services proposed in this document. Such funds collected for INK services by the INKNM will be used to cover expenditures incurred by the network as specified in the Information Network of Kansas Network Manager Contract. All parties understand that the rates requested in this document per service are the maximum allowed and will be published in the INK fee schedule and INK Customer Contracts. The INKNM reserves the right at its own expense to offer any and all INK services at any rate less than the maximum amount approved in this and any future rate requests.

***No service requests were made during the month of April 2007.*

Contracts

NEW:

Kansas Arts Commission Web Site Hosting

The Kansas Arts Commission requests that INK assist in hosting a Web site. This will be provided for the Arts Commission as a free service.

Shawnee County District Court Searches

Shawnee County requests INK assistance for providing online district court searches.

District Court Searches – CONTRACT TEMPLATE FOR APPROVAL

The INK Network Manager requests that the Board approve a template agreement for all county court deployments, as it is expected that 98 new counties will be rapidly deployed throughout the end of 2007. This will allow the INKNM to deploy courts if the contract is signed by the INKNM and the county, but will not require the Board to sign before deployment. The agreement will be consistent with the exception of dates, contact information and county name.

New Applications Deployed this Period

<u>Service</u>	<u>Application</u>	<u>Agency</u>	<u>Portal Theme</u>
License Renewals http://www.kansas.gov/ksbtp/	Retired and Disabled licensees can now renew online.	Kansas Board of Technical Professions	Kansas Business Center
District Court Searches https://www.accesskansas.org/countyCourts/search.html	Lyon County District Court Searches	Lyon County	Judicial
KanPay Express Service Conference Registration	Kansas Corporation Commission (KCC) online Conference Registration	Kansas Corporation Commission (KCC)	Infrastructure

In Development

<u>Service</u>	<u>Agency</u>	<u>Portal Theme</u>	<u>Targeted Deployment (quarter)</u>
Governor Grants	Office of the Governor	Infrastructure	Q2
Unemployment	KS Dept. of Labor	Kansas Business Center	Q2
Dissolutions	Secretary of State	Kansas Business Center	Q2
Criminal History			
Record Search	KS Dept Health & Environment	Environment	Q2
License Renewal	KS Real Estate Appraisal Board	Kansas Business Center	Q2
Pesticide Dealers			
Registration	KS Dept. of Agriculture	Environment	Q2
Annual Reports	KS Board of Nursing	Health and Human Services	Q2
Change of Address	KS Dept Health & Environment	Environment	Q2
License Registration	KS Dept Health & Environment	Environment	Q2
Name Change	Secretary of State	Kansas Business Center	Q2

Project Change Requests

Requests from partners to change applications currently in production	Agency	Change Request	Targeted Deployment (quarter)
License Renewal	Kansas State Board of Healing Arts (KSBHA)	License Renewal May 2007 Cycle Mods	Q2
District Court Record Search	Office of Judicial Administration (OJA)	Disclaimer Modifications	Q2
Hunter's Education Duplicate Cards	Kansas Dept. of Wildlife and Parks (KDWP)	Add Digital Signature	Q2
License Renewals	Kansas Board of Pharmacy (KBOP)	Audit Text Change	Q2
Articles of Incorporation	Secretary of State	Add another officer (Statutory)	Q2
Resident Agent	Secretary of State	Resident Agent Change Rules (Statutory)	Q2
Resident Agent / Resident Officer	Secretary of State	Resident Agent /Resident Office Change Rules (Statutory)	Q2

Resource Allocation Summary

The intent of this new section will be to provide the board with an overview of the Network Manager's resource allocation during the given month. This information will help discern the amount of time spent on fee services versus no cost services for our partners. This will include development, project management, marketing and maintenance time.

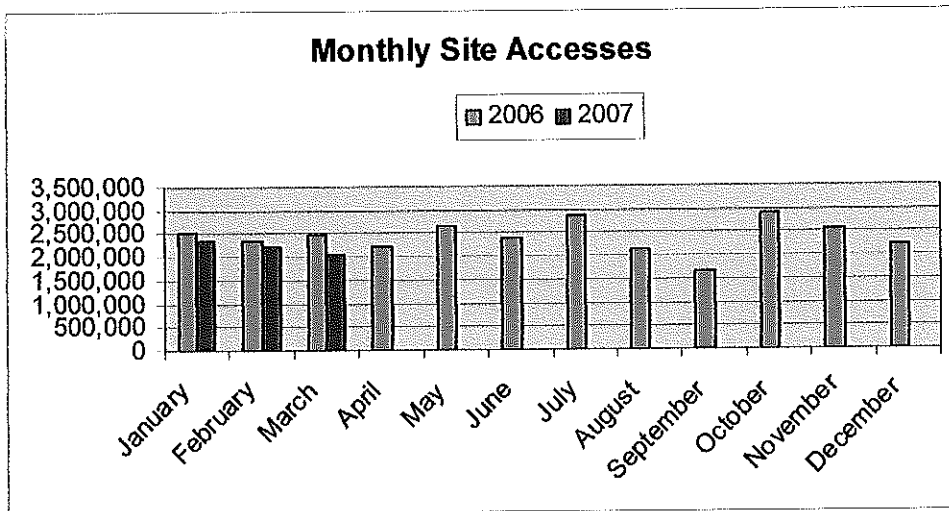
The INKNM has been utilizing a tool called "Sugar CRM" since October 2006. This open source tool has allowed us to begin a new tracking mechanism for customer service inquiries and reporting. We purchased the enterprise edition of this tool in late April, and are working now to integrate our project management and overall resource allocation into the tool. The INK Executive Director will have access to view necessary reports in this system once they are implemented. We will provide sample reports to the board regarding resource allocation and cost breakdown in June. We look forward to working with the board to fine-tune these reports to meet the needs of the monthly Network Manager report.

A few criteria for this report will include:

- Agency/partner name
- Project name
- Fee or free designation
- Portal theme
- Hours spent on development and/or maintenance
- Other information as needed

Stay tuned!

Service Visits



Support Statistics

Month	Live Chat	Cases Reported
April	317	124

Marketing

Working on marketing aspects of the new Kansas.gov Web site.

Contacted all Kansas.gov subscribers about billing changes by email and will follow up with a mailing to those who do need a second reminder.

Creating launch packet for our new service, KanPay Express, which will include marketing information, setup information and help desk information.

Preparing for Best of Web award entry June 1st to correspond with our Web site redesign.

Media

April 5, 2007- *Lawrence Journal World* online newspaper - "Professional Licenses!" Lists Kansas.gov as an online resource to track Professional Licensure with Kansas Board of Technical Professionals.

April 14, 2007- *Wichita Eagle* online newspaper- "KBI site lets you search criminal records"

April 2007 - Kansas WebFile -- Kansas Department of Revenue highlighted this service on both radio and TV advertisements.